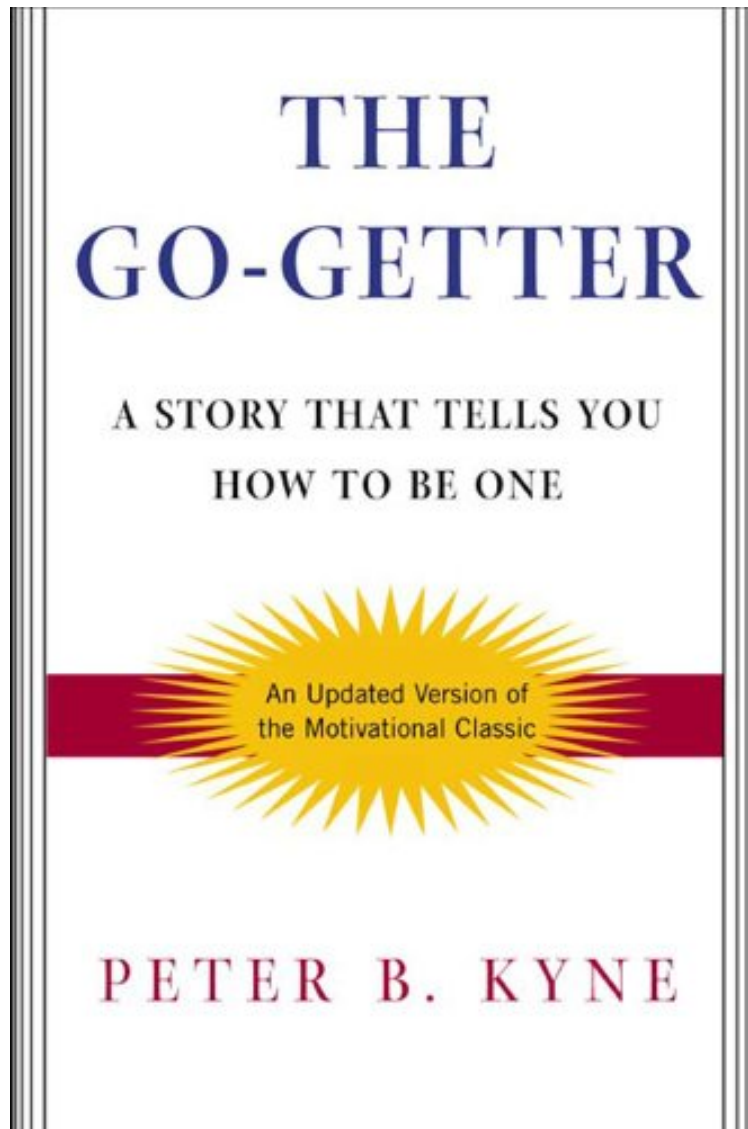


# The Go-Getter: A Story That Tells You How To Be One

*Peter B. Kyne*

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**Peter B. Kyne : The Go-Getter: A Story That Tells You How To Be One** before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Go-Getter: A Story That Tells You How To Be One:

2 of 2 people found the following review helpful. Reading to ponder by By R. DelParto Peter Bernard Kyne has written an awe-inspiring story that he dedicated to his Chief, Brigadier-General Leroy S. Lyon, Commander of the 65th Field Artillery Brigade, 40th Division, United States Army, which most likely influenced the story behind The Go-Getter: A Story That Tells You How to be One. Although the title sounds like a sales pitch, and possibly that may have been Kyne's intention, of selling one's self in any scenario, he tells convincing story that shows the power of first impressions. In order to understand this scenario, the story revolves around Alden P. Ricks, also known as Cappy Ricks

and his lumber and logging company and his encounter with a go-getter that he described as anyone under 30 years old. And during the first few pages of the short story, the only man that he thought fit that trait was his son-in-law who he was seeking to fill a position at the company's Shanghai office. But little did he know that World War I veteran William E. Peck, a soldier who had list of unlikely circumstances after his service during the war, lost a part of his left arm, suffered a broken leg that was shorter than it should be, had a bout with pneumonia and influenza, and tuberculosis, would appear at his general office. And as he observed, illness did not stop Peck from pursuing his goal to land a job with Ricks's company. However, Rick and President of the company Mr. Skinner had something in mind to determine Peck's capability to prove his worthiness to the company. And as one reads Kyne's clever storyline, there is no denying how this narrative could have easily been included within the pages of a Dale Carnegie book. The title of the book indeed already gives the reader an idea what they may expect the storyline may be about. But that should not discourage anyone from delving into the pages of this very short story that tells an interesting perspective of how one man's persistence, logic, and common sense helped to influence his goal.

0 of 0 people found the following review helpful. It shall be read By Paul Bashaw This book was a recommendation from a neighbor. He described it as setting a tone for his work ethics. I found it to be a good story once I got past the writing/dialect style. It had a good moral compass, and I found it inspirational. It is a quick and worthwhile book to read.

0 of 0 people found the following review helpful. Great book! By Mr. Mi I love this book! The truths in this book are timeless and I think everybody should read it. I had an old copy of this book (not sure where I got it from) but I lost it and wanted something that was nicer than the PDF formats I found online. This book is great. The shipping was easy and it came very quickly. I teach an Introduction to Business class at a local university and had the students read this book at the beginning of the semester. Even though there were parts of the book that were more difficult to read than others, the students understood the importance of working hard and not giving up. I would recommend this particular book to anybody who is looking for a quick, easy read on how to stay motivated.

The classic motivational parable (over 500,000 copies sold worldwide) that shows you how to make your own opportunities in life, updated for the modern reader by bestselling business author Alan Axelrod Ever since its first printing by William Randolph Hearst in 1921, *The Go-Getter* has inspired employees and entrepreneurs to take initiative, increase their productivity, and excel against the odds. Now, more than half a million copies later, Alan Axelrod, bestselling author of *Patton on Leadership* and *Elizabeth I*, CEO, updates the tale to address today's most pressing work issues. In *The Go-Getter*, Bill Peck, a war veteran, persuades Cappy Ricks, the influential founder of the Rick's Logging Lumbering Company, to let him prove himself by selling skunk wood in odd lengths—a job that everyone knows can only lead to failure. When Peck goes on to beat his quota, Rick hands Peck the ultimate opportunity and the ultimate test: the quest for an elusive blue vase. Drawing on such classic values as honesty, determination, passion, and responsibility, Peck overcomes nearly insurmountable obstacles to find the vase and launch his career as a successful manager. In a time when jobs are tight and managers are too busy for mentoring, how can you maintain positive energy, take control of your career, and prepare yourself to ace the tests that come your way? By applying the timeless lessons in this compulsively readable parable, employees at all levels can learn to rekindle the go-getter in themselves.