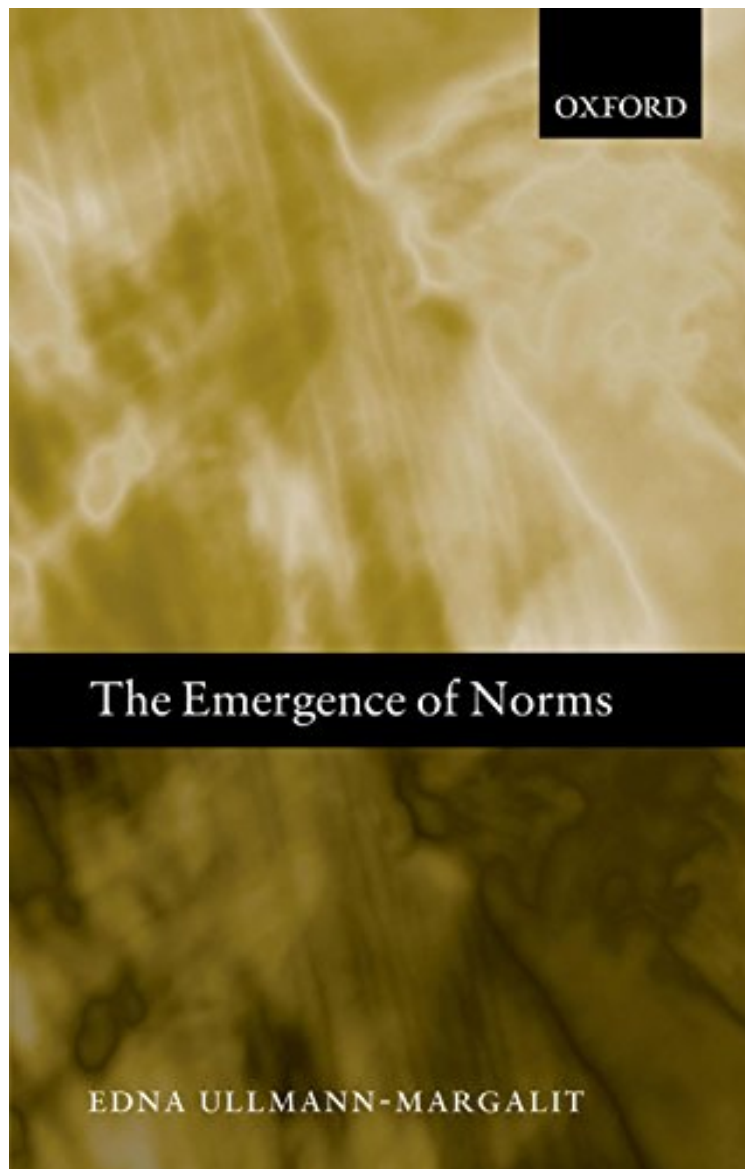


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## The Emergence of Norms (Clarendon Library of Logic and Philosophy)

*Edna Ullmann-Margalit*

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Edna Ullmann-Margalit provides an original account of the emergence of norms. Her main thesis is that certain types of norms are possible solutions to problems posed by certain types of social interaction situations. The problems are such that they inhere in the structure (in the game-theoretical sense of structure) of the situations concerned. Three types of paradigmatic situations are dealt with. They are referred to as Prisoners' Dilemma-type situations; coordination situations; and inequality (or partiality) situations. Each of them, it is claimed, poses a basic difficulty, to some or all of the individuals involved in them. Three types of norms, respectively, are offered as solutions to these situational problems. It is shown how, and in what sense, the adoption of these norms of social behaviour can indeed resolve the specified problems.

"A brilliant, timeless, and pathbreaking book, one of the classics of the last hundred years of social theory. Ullmann-Margalit helps explain what makes social organization possible - and why inequality arises and persists. Indispensable reading, full of implications for economics, philosophy, law, psychology, and sociology - and public policy as well." -- Cass R. Sunstein, Robert Walmsley University Professor, Harvard University "[Ullmann-Margalit's] lucidly presented thesis will be of interest to moral and political philosophers ... clear and detailed at every point." -- G. R. Grice, *Philosophy* "a book with arguments and ideas deserving of close attention from moral philosophers, political philosophers, philosophers of social science, and the social scientists themselves ... a sophisticated and sustained argument." -- Lanning Sowden, *The Philosophical Quarterly* About the Author Edna Ullmann-Margalit, formerly Hebrew University of Jerusalem Professor Ullmann-Margalit was Professor of Education at the Hebrew University of Jerusalem.