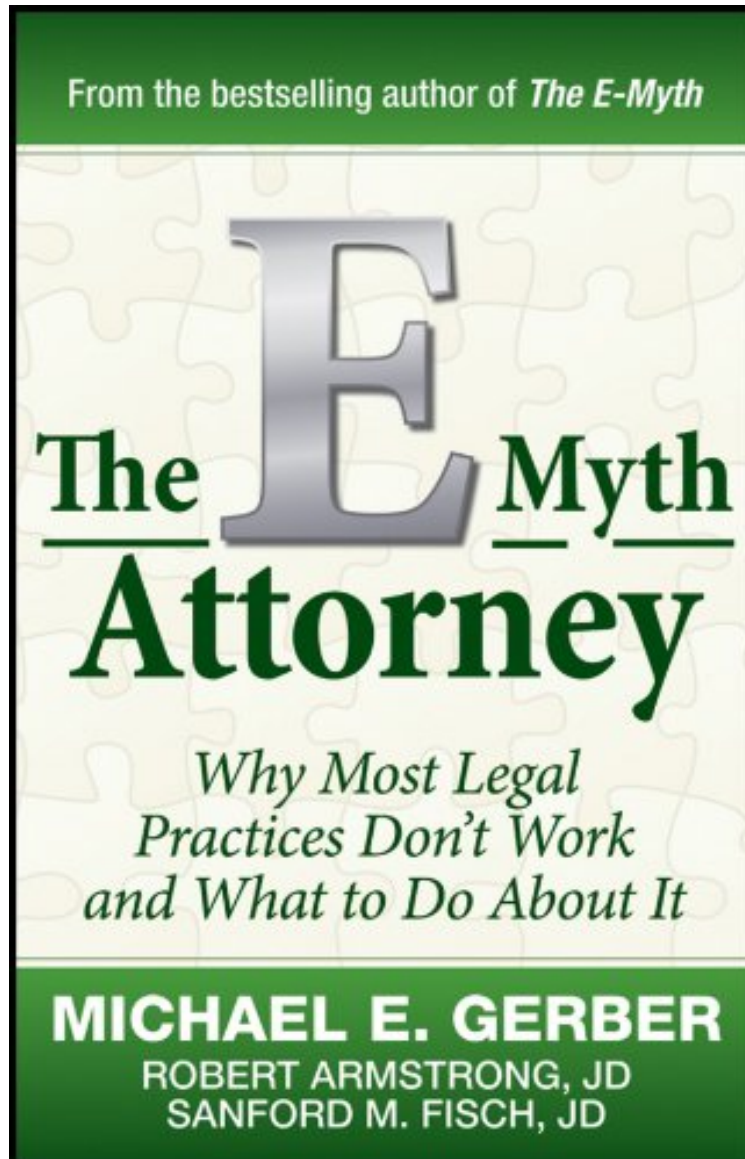


## The E-Myth Attorney: Why Most Legal Practices Don't Work and What to Do About It

Michael E. Gerber, Robert Armstrong, Sanford Fisch  
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Michael E. Gerber, Robert Armstrong, Sanford Fisch : The E-Myth Attorney: Why Most Legal Practices Don't Work and What to Do About It before purchasing it in order to gage whether or not it would be worth my time, and all praised The E-Myth Attorney: Why Most Legal Practices Don't Work and What to Do About It:

0 of 0 people found the following review helpful. Do this. By Aaron Lukken I give this book away to struggling colleagues, veterans who want to grow, and new JD's just starting out. It's been a boon to my practice. 6 of 6 people

found the following review helpful. Didn't meet my expectations  
By Brooks Schuelke  
I don't think this book added a lot to the original E-Myth. I was hoping the book would have specific suggestions for processes, etc for a broad base of law firms that might build on the original E-Myth. I didn't really find that here. The book also suggested several times to look on Michael Gerber's website for specific items/pieces of information, but the information wasn't contained on the website. It's probably worth the \$20 and the time invested to read it, but for most lawyers looking for firm management advice, you can probably do better looking elsewhere. The one big exception is if you're an estate planning attorney. The attorney authors are estate planning attorneys and have done well to establish systems for other lawyers that they share through their organization. The book and the information contained on their organization's website could be very helpful to estate planning lawyers.  
3 of 3 people found the following review helpful. Good book, but could probably be condensed into about 20 pages  
By Dean  
I bought this book and read it after first having read Gerber's 'E-Myth Revisited'. Both books are similar in theme and if I had my time again I would have only bought one of the two titles. As a salaried lawyer about to venture into starting up my first practice, there is some helpful information to be found in this book but nothing ground breaking. It would be of far greater benefit to practitioners who already have a firm with staff. As with 'E-Myth Revisited', the business principles espoused in this book, which are sound, could be condensed down to a single paragraph in my view. Overall, I did get some valuable principles from the book and it is an inexpensive read. For those reasons I would recommend it, although the reader should not hold unreasonable expectations.

The complete guide to the business of running a successful legal practice  
Many attorneys in small and mid-size practices are experts on the law, but may not have considered their practice as much from a business perspective. Michael Gerber's 'The E-Myth Attorney' fills this void, giving you powerful advice on everything you need to run your practice as a successful business, allowing you to achieve your goals and grow your practice. Featuring Gerber's signature easy-to-understand, easy-to-implement style, 'The E-Myth Attorney' features:  
A complete start-up guide you can use to get your practice off the ground quickly, as well as comprehensive action steps for maximizing the performance of an existing practice  
Industry specific advice from two recognized legal experts that have developed a highly successful legal practice using Gerber's principles  
Gerber's universal appeal as a recognized expert on small businesses who has coached, taught, and trained over 60,000 small businesses  
'The E-Myth Attorney' is the last guide you'll ever need to make the difference in building or developing your successful legal practice.