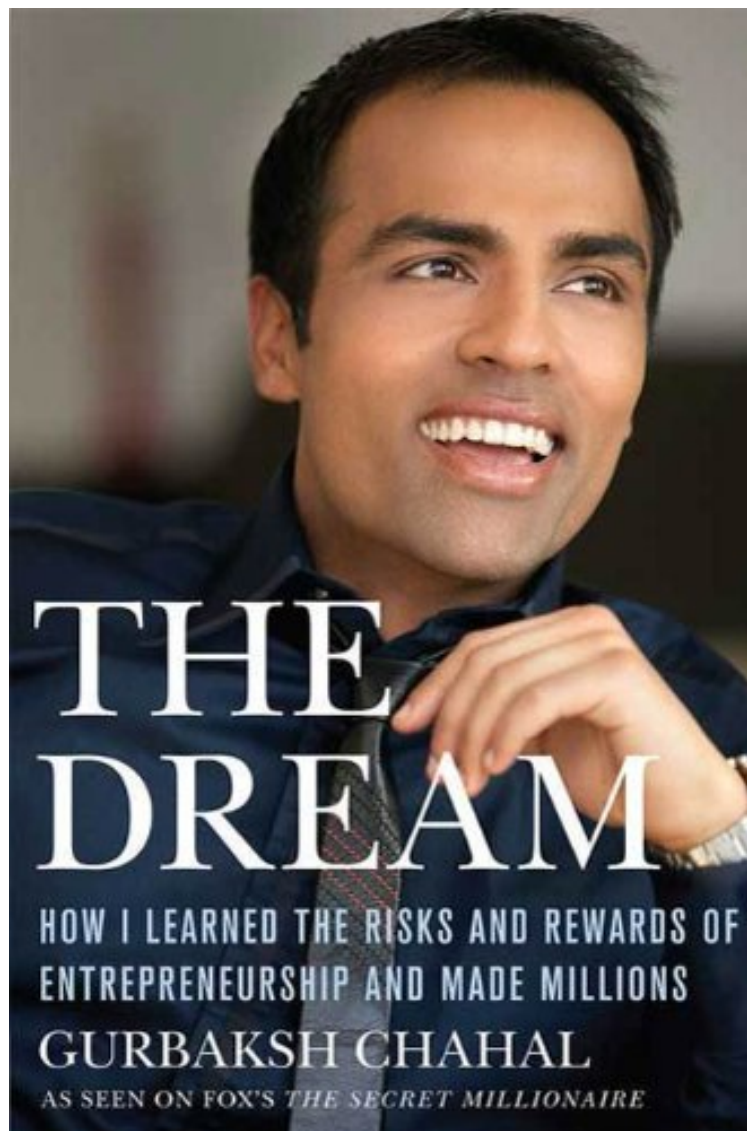


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The Dream: How I Learned the Risks and Rewards of Entrepreneurship and Made Millions

Gurbaksh Chahal

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Gurbaksh Chahal : The Dream: How I Learned the Risks and Rewards of Entrepreneurship and Made Millions before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Dream: How I Learned the Risks and Rewards of Entrepreneurship and Made Millions:

0 of 0 people found the following review helpful. You make all those millions, what then? Where does that road go? Here's one story. By S. S. Harrison What an unbelievable life and astonishing downfall! Worthy of Shakespeare, (yet

more acts to come?) He is young enough to rise up again in equally astonishing ways. I am giving 4-stars to the book not his private life. But since it comes up there was an article on BBC this week by Zaria Gorvett: "Why it pays to be grumpy and bad-tempered". Worth looking over. It turns out a frequent trait for incredibly successful people to have bad, if not explosive tempers so I wish Mr. Chahal would write another book honestly chronicling what the hell happened to him. Crack cocaine? Women viciously betraying him? Culture clash? Vultures and wolves curling him and his money until he snapped? What? (Not that that is any kind of excuse for his actions). Still, what happened? I say this because the first half of "The Dream" is gentle, sensitive, endearing and touching, the struggles of an immigrant family starting at the very bottom. I much enjoyed it. Reminded me of John Fante's novels. But then the business struggles and troubles and it's like he is transformed into a different person. I very much recommend the first half of the book. What a beautiful, amazing story. The second half is not so good. A third rate "Art of the Deal" business self-help book. Meanwhile Mr. Chahal has gone from pizzas on Mondays to ultra expensive cars, Lost Vegas and women plus an obsessive drive for more, more, MORE money and success. He'd like a TV show about himself. I'm suspecting cocaine and drinking. Something big ran over him. Maybe all that cash. Here would be my observation. A man that seriously abuses women is someone in urgent need of help. For a system to turn around and put him thru hell is not an answer nor a solution it is just revenge. Jails are schools to make men worse, harder and more angry. Which is exactly what most will clamor for anyway. What would be better, in my opinion, would be if in payment for his debt he did write that next book that could help others on the wrong road to avoid speeding into the ditch at 120 miles an hour as he did. We all have the same qualities and potentials as he has. OK, forget the personal life of this writer which is tragic, the book is well worth reading. At least the first half. 3 of 3 people found the following review helpful. Read in one sitting...gripping, amazingly honest book...By Raj Dhawan So I bought this book on Friday, and today Sunday, am done reading it...not only did I find this to be an easy read, but also very inspiring. What I think I really liked about the book was his honesty...I was just amazed at how forthright he was in this book about everything that has happened in his life. And I know that he is being honest because right around the start of the millenium, I met G a number of times and got to know him very well, well before he had become famous. He was however rich already then. I used to do a party called Kohi-noor, and I actually did a grand opening party for his Planet Bollywood Restaurant in Milpitas. And that it burned down 4 months after it opened, and there were all these allegations about him being involved in an insurance scam. I did not believe it then, and dont now, and was glad to read all about it in his book. G very candidly also talks about how he went about starting his business, what exactly he did, and how he made it a success. Read this book, if you have any entrepreneurial instincts, or if you want to get some wonderful ideas about how to make a successful business. All through the book he writes in very well the lessons that he learned from each effort or failure. Failures after all are a necessary stepping stone to achieving success. And finally a word to G...well done with this book. Write or chat me on FB, and let's get together for a drink for old times sake ! 0 of 0 people found the following review helpful. Five Stars By Craig Goodwin Awesome biography. Inspiring story of a true entrepreneur

One of America's most successful young internet entrepreneurs tells his unique and inspiring story, and reveals the risks and rewards behind the sky's-the-limit possibilities of internet entrepreneurship. Gurbaksh Chahal started the Internet advertising company ClickAgents from his bedroom at the age of 16, having emigrated to the United States with his Sikh family from the small town of Tarn Taran, India. He dropped out of high school to pursue the venture full-time, and two years later sold ClickAgents for \$40 million, making him one of the youngest self-made millionaires in history and allowing him and his entire family to realize their dreams. Chahal went on to become the youngest executive of a multi-billion dollar NASDAQ-listed company, and then sold his second company, BlueLithium, to Yahoo! for \$300 million, turning many of his employees into multi-millionaires as well. In *The Dream*, Chahal's refreshing advice for entrepreneurs encourages them to embrace risk and to carve out new niches in the marketplace. He emphasizes the value of good business timing: how to execute an idea and get it to the marketplace, how to create and maintain solid business relationships, how to stay grounded, and -- most importantly -- how to teach yourself that failure is not an option. Chahal's story not only shows how a 16-year-old immigrant overcame discrimination and adversity to fulfill his highest ambitions, but also provides aspiring entrepreneurs with valuable hands-on advice on how to achieve success.

"While success like his is often attributed to luck, Chahal's story, like that of many immigrants, is more one of sacrifice ...nbs; it was years of hard work, persistence and faith, along with the support of his family, that brought his financial rewards--not chance."--San Francisco Chronicle "Chahal is a prodigy, a successful entrepreneur, and a writer. His story is remarkable and we think it is a prime example of what can be accomplished with a little motivation and ingenuity. Young Hollywood wants to know what this young man canrsquo;t do!"--Young Hollywood