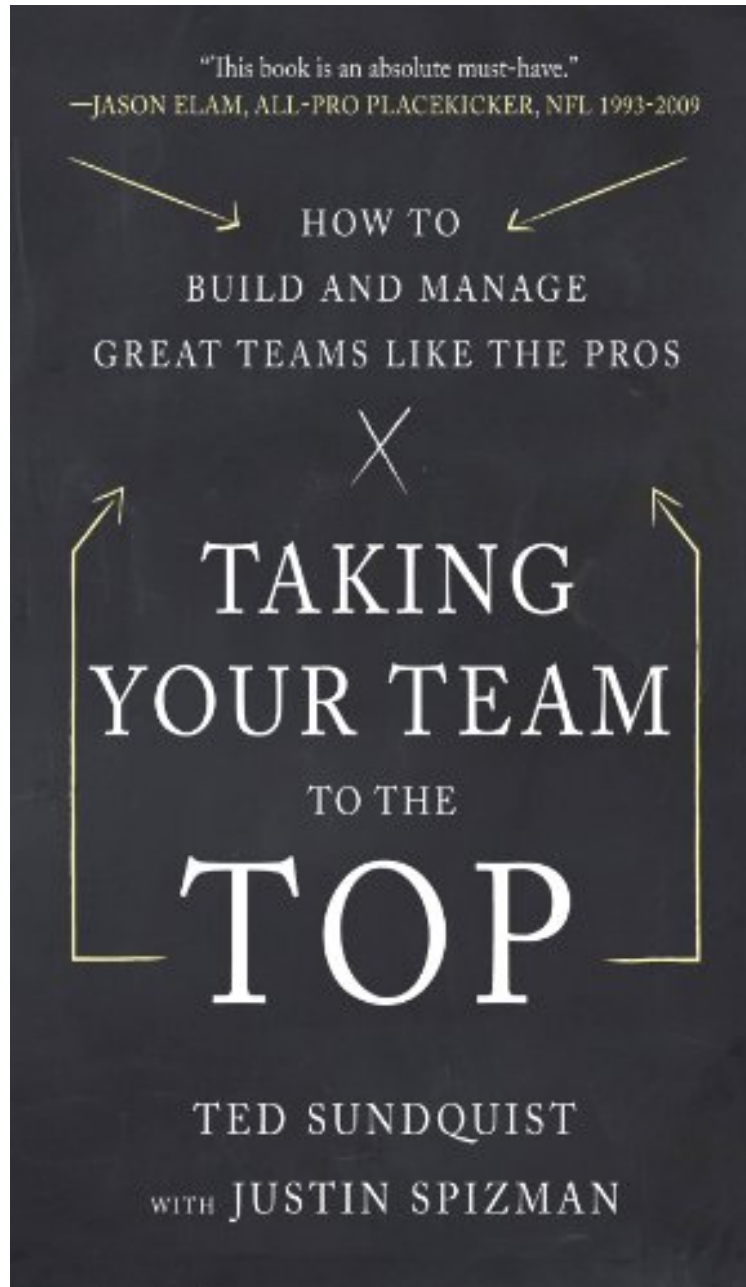


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## Taking Your Team to the Top: How to Build and Manage Great Teams like the Pros

*Ted Sundquist, Justin Spizman*

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## Team to the Top: How to Build and Manage Great Teams like the Pros:

3 of 3 people found the following review helpful. Upbeat and Pragmatic  
By Sarah Brown  
I preordered the book and received it a few weeks ago and couldn't wait to read it, due to Ted's diverse military and NFL background. Ted didn't disappoint, because the book is a perfect representation of him: upbeat, yet very pragmatic about what leaders should do in order to succeed and leverage the strengths of their team members. The book is full of stories that illustrate his points, and I especially enjoyed the chapter on Finding the Right Fit, because you can find smart people, but if they're not the right for your organization, it is a waste of time and talent. I have known Ted for a few years, and know he practices what he preaches.  
2 of 2 people found the following review helpful. Read this book if you manage a group of people  
By Jordan P.  
Taking Your Team to the Top isn't just a book about football. This book has a much broader scope. Ted Sundquist uses lessons he's learned from his time in the Air Force and as an NFL General Manager and shares them in a manner that can be applied in the business world just as easily as the football world. This book is about how to assemble a talented team of people and lead them to success. I did a great deal of highlighting in this book, especially in Chapter 3 which is about developing the talent of your team members. I highly recommend Taking Your Team to the Top to any person who is responsible for assembling or managing a team of people.  
0 of 0 people found the following review helpful. Terrific Book  
By Travis  
This was a great book for my situation and career goals. It does an excellent job of leading the reader in the correct path to build the best team possible. Additionally, this book is one you can read over and over again as a reference while you build your career. Eventually if a reader is fortunate and patient enough to be in the position to build a team, this book will serve as guidance. It has been off and on my bookshelf a lot since reading it through the first time.  
ALSO...the author has been extremely helpful in giving me advice and conversing opinions on twitter with his followers. I highly suggest ordering this book.-Travis

**LEARN HOW TO SPOT TALENT, BUILD A GREAT TEAM, AND WIN IN BUSINESS!** Ted Sundquist was educated at the U.S. Air Force Academy. He played and coached football for the Academy, served as a flight commander in Germany, and went on to become General Manager of the Denver Broncos. In other words, Sundquist has spent his entire adult life building powerful, effective teams that get things done. In *Taking Your Team to the Top*, Sundquist gives you the knowledge, skills, and motivation to replicate his remarkable success. Whether you run a global corporation or small business, you'll learn how to accurately evaluate new hires from enormous talent pools, quickly implement them into your organization's existing team culture, and create a dedicated mission statement to maximize team success. In this groundbreaking guide, Sundquist combines the sum total of his vast and diverse leadership experience with lessons and insights from some of today's top leadership experts, including: DANA PERINO, White House Press Secretary for President George W. Bush DR. TOM OSBORNE, Head Coach of the University of Nebraska football team and U.S. Congressman DR. HARVEY SCHILLER, Commissioner of the SEC and Secretary General of the U.S. Olympic Committee ED ROSKI, one of the Forbes 200 richest people in America JEFF PASH, Executive VP and General Counsel of the NFL CHAD HENNINGS, three-time Super Bowl Champion and defensive tackle for the Dallas Cowboys You can have the best business strategy available. But without the best and brightest people collaborating in a healthy way to execute that strategy, it's only worth the paper it's printed on. *Taking Your Team to the Top* offers the fundamentals you need to unlock individuals' abilities and talents while adding to team synergy to accomplish any business objective, in any business--large or small. **PRAISE FOR TAKING YOUR TEAM TO THE TOP:** "Ted Sundquist outlines in detail how to organize and lead a corporation to real success. He provides a plan to reach this success while always emphasizing the importance of personal involvement, compassion, and caring for your people (employees). I highly recommend *Taking Your Team to the Top* for all CEOs of every level." -- Lt. General Winfield W. Scott, Jr., United States Air Force "Having had the opportunity to play under Ted's leadership on the Denver Broncos, I came to highly respect him not only as a person but for his managerial skills that lead us to two Super Bowl championships.... If you are seeking insight into how to best build, manage, and lead your team to success, this book is an absolute must-have." -- Jason Elam, All-Pro Placekicker, NFL 1993-2009 "In a world quick to measure short-term performance, we often get fleeting temporary results. I love how Ted challenges some of these norms and embraces a leadership style that is others-focused: built around compassion, chemistry and ultimately a long-term lasting impact. This book is a great read for the leader who is looking to leverage his or her position for real impact and influence on others." -- Jeff Nolde, Vice President, Values Based Wealth Management, Morgan Stanley "Ted has drawn on his experience as an athlete, military officer, and NFL club executive to create a valuable and practical guide for anyone in a position of leadership, whether it be business or sports executive, a head coach or entrepreneur." -- Jack Mills, President, Ascent Sports

About the Author  
CARL M.T. "TED" SUNDQUIST II is a former football player, collegiate coach, Air Force Intelligence Officer, pro football scout, and NFL Club Executive and General Manager. A renowned leadership expert, he is currently a blogger, television analyst, radio personality, and commentator. JUSTIN SPIZMAN is the bestselling

author of numerous books, including *The Business of Being the Best* and *Don't Give Up ... Don't Ever Give Up*.