

# How to Choose the Right Person for the Right Job Every Time

*Lori Davila, Louise Kursmark*

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Use the Behavior-Based Interview to  
Enhance Your Interviewing Skills!

## How to Choose the Right Person for the Right Job Every Time

QUICKLY IDENTIFY THE QUALITIES A CANDIDATE  
MUST POSSESS TO SUCCEED AT YOUR COMPANY

TECHNIQUES THAT PROVIDE YOU PROOF OF SKILLS,  
EXPERIENCE, AND PERFORMANCE

INCLUDES 401 SAMPLE INTERVIEW QUESTIONS  
THAT WORK FOR ANY FIELD AT ANY LEVEL

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**Lori Davila, Louise Kursmark : How to Choose the Right Person for the Right Job Every Time** before purchasing it in order to gage whether or not it would be worth my time, and all praised How to Choose the Right Person for the Right Job Every Time:

0 of 0 people found the following review helpful. Great hiring referenceBy Roslyn TorellaI have used this book and it's sample questions for help in hiring staff. I have also given copies to colleagues to help them in selecting qualified staff. In using the sample questions, one candidate remarked that the interview questions were pretty challenging!! So it definitely provoked some thought on the part of the candidates!!!0 of 0 people found the following review helpful. Very HelpfulBy getyasumGreat condition, good information,great tool for anyone in H.R. or management. Highly recommend wether you are looking for employees or looking for a job.0 of 0 people found the following review helpful. Solid Book for Interview PrepBy Career BoomerangEven though this book was written from the point of view of HR or the hiring manager, it offers valuable insight to job seekers, especially those looking for leadership positions. The book will educate job seekers on what a company looks for in a candidate and why behavioral interviews are effective. A good book to have in your professional development library.~NikkiCareer Boomerang[...]

A powerful new technique for exposing the person behind the resume Traditional interview techniques are notoriously inadequate when it comes to providing a picture of how a candidate will actually perform on the job. Recently, an interview style proven to more accurately identify the cream of the crop has been making headlines. It's called behavioral interviewing, and it involves getting candidates to truthfully describe how they responded to past job situations to indicate how well they will handle tasks required in their new position. Coauthored by a hiring consultant to Coca-Cola, Nortel, Siemens, and other Fortune 500 companies, How to Choose the Right Person for the Right Job Every Time explains the advantages of behavioral interviewing and shows managers how to: Identify the skills and characteristics they want in a candidate Develop an interview format Ask the right questions--includes 401 sample questions Rate candidates by scorecard