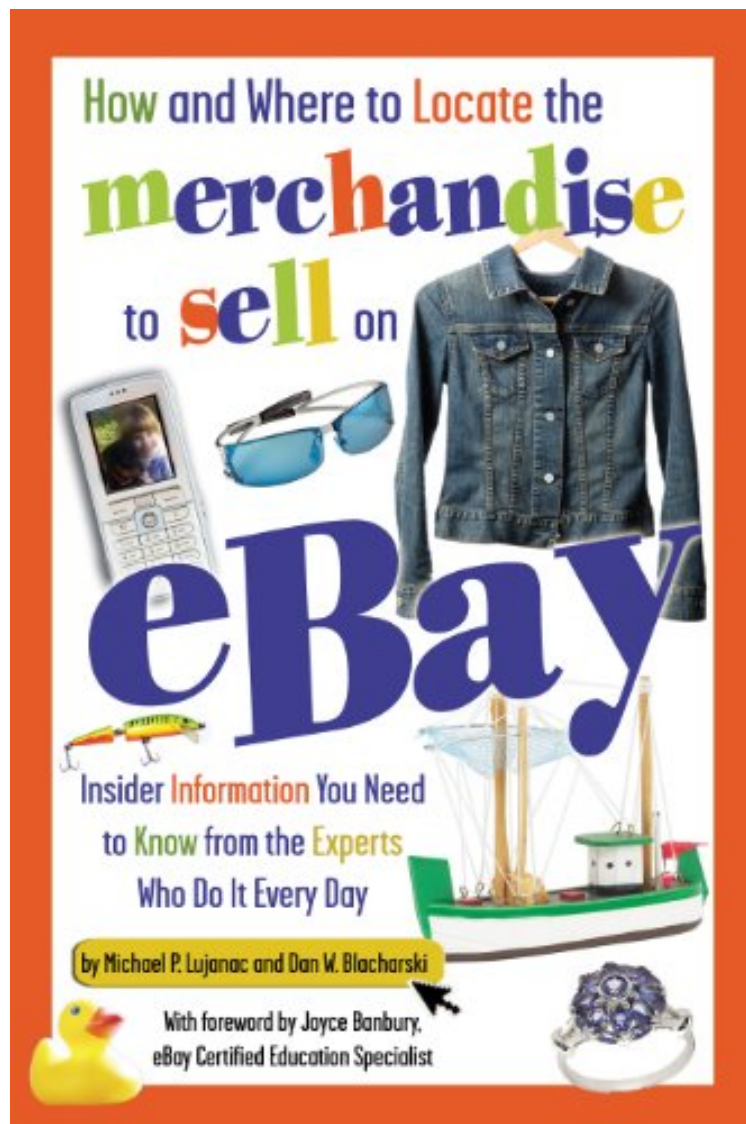


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# How and Where to Locate the Merchandise to Sell on eBay: Insider Information You Need to Know from the Experts Who Do It Every Day

Dan W. Blacharski

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Entrepreneurs in record numbers are setting up shop on eBay, according to a recent survey conducted for eBay by ACNielsen Media Research International. More than 724,000 Americans report that eBay is their primary or secondary source of income. In addition to these professional eBay sellers, another 1.5 million individuals say they supplement their income by selling on eBay, according to the survey. In recent years, eBay members in the United States sold merchandise worth approximately \$10.6 billion.As you can see, finding the customers is not a problem locating quality items to sell, is the challenge. So what do you do when you are done cleaning out your closet and attics? Where do you find the merchandise you need to sell on eBay? That's precisely what this new book is about: where to find products that you can buy for a few cents on the dollar and resell for massive profits! This book is intended for online sellers who want to build a business that can be increased over time by selling primarily new merchandise in quantity. You will be provided detailed insider information on: wholesalers, drop shippers, auctions, closeouts, discontinued merchandise, overstocks, salvage items, surplus merchandise, below wholesale products, customer returns, wholesale trade shows, suppliers, liquidators, close out firms, foreign and domestic manufacturers, and places to look in your area. In short you will learn to become a product sourcing pro and make money on eBay with products including: clothing, mixed lots, electronics, tools, furniture, general mixed merchandise, domestics, housewares, antiques, books, shoes, jewelry, toys, gifts, sporting goods, hardware, and much more.Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 290 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.

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analyst for Compass Intelligence, a virtual think tank that provides world-class market analytics research.