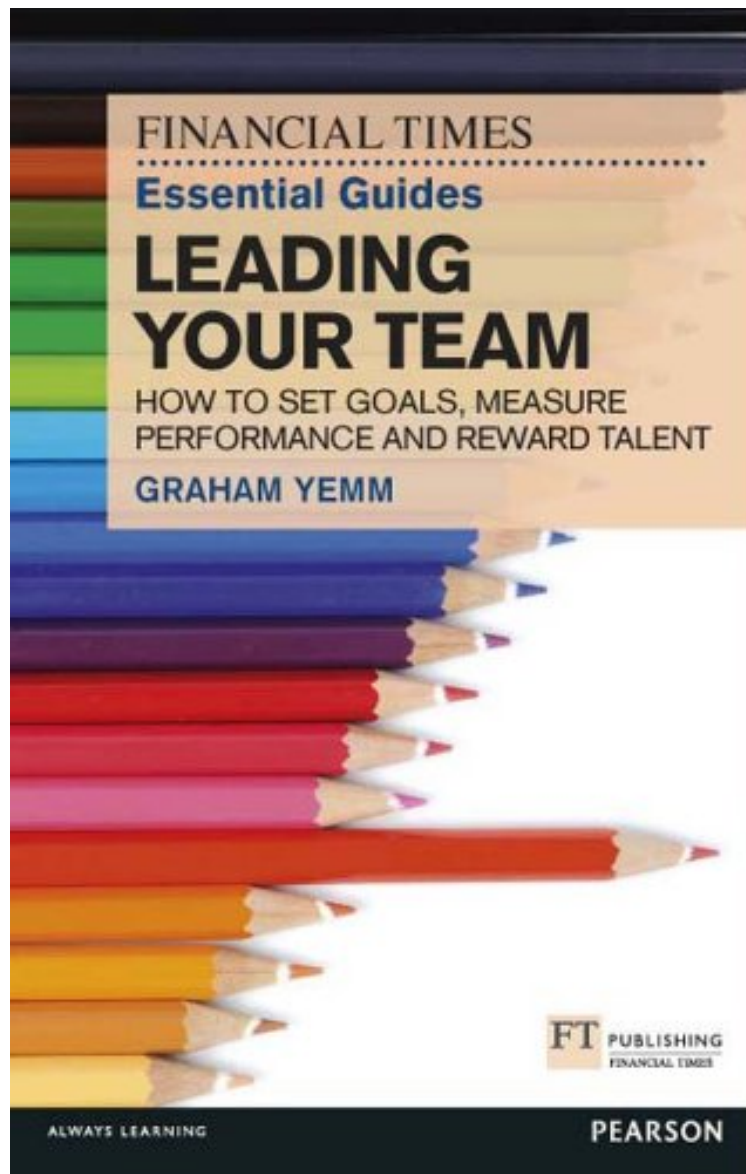


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## **FT Essential Guide to Leading Your Team: How to Set Goals, Measure Performance and Reward Talent (The FT Guides)**

*Graham Yemm*

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**Graham Yemm : FT Essential Guide to Leading Your Team: How to Set Goals, Measure Performance and Reward Talent (The FT Guides)** before purchasing it in order to gage whether or not it would be worth my time, and all praised FT Essential Guide to Leading Your Team: How to Set Goals, Measure Performance and Reward

## Talent (The FT Guides):

The tools and ideas to help you lead with confidence and achieve better results through your team. This book provides all the tools and skills to help you be more effective in leading your team and achieving higher levels of performance. It focuses on three key elements: you as the leader, the principles of team working and team building, and getting individuals to contribute and perform. As well as identifying obstacles and pitfalls, it assists you in improving your skills and coaches you to work out what you could be doing better.

From the Back Cover The task-focused, results-oriented guide to leading a team The Financial Times Essential Guide to Leading Your Team: Explains how teams develop and why your role is crucial Provides a detailed plan to help you lead with confidence Shows you how to put a team together and how to help them achieve better results Gives you clear benchmarks: how to set goals; monitor and improve performance; motivate and develop the team Includes checklists and a personal action plan to help you assess your own development needs With advice that is instantly applicable, for any manager or leader at every level and across all sizes of organisation, this is the one guide you can't do without. About the Author Graham Yemm moved into consultancy after a career in the corporate arena which included several management positions. Graham now has his own business training company, Solutions 4 Training Ltd. [www.solutions4training.com](http://www.solutions4training.com). He has been involved with developing and delivering a wide range of training programmes for clients in Europe, Russia, Malaysia and USA has run a variety of leadership, teambuilding and team working programmes, both in the UK and internationally.