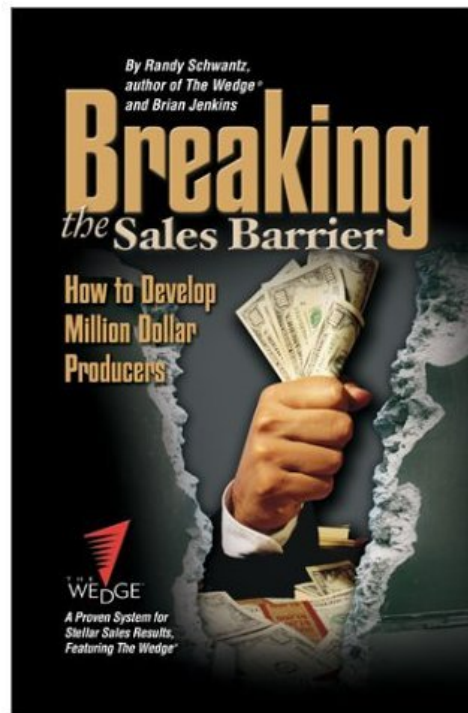


Breaking the Sales Barrier

Brian Jenkins, Randy Schwantz

DOC | *audiobook | ebooks | Download PDF | ePub



 Download

 Read Online

#2930692 in eBooks 2012-01-12 2012-01-12File Name: B006WQ99E4list_price | File size: 15.Mb

Brian Jenkins, Randy Schwantz : Breaking the Sales Barrier before purchasing it in order to gage whether or not it would be worth my time, and all praised Breaking the Sales Barrier:

0 of 0 people found the following review helpful. Five StarsBy gerasimos fragiasGreat insight.0 of 0 people found the following review helpful. Five StarsBy nathanael coxGreat book for the producer and principal3 of 4 people found the following review helpful. Misleading DescriptionBy Jared TraumThe decsription of this book sounds as if it were written for an Insurance Agent. However, it is really written for a Genreal Agent and is focused on strategies to build an agency, not an individual practice.

Breaking the Sales Barrier: How to Develop Million Dollar ProducersAn excellent resource for the sales leader, Breaking the Sales Barrier: How to Develop Million Dollar Producers captures and explains the critical elements necessary to manage producers so that they can join the elite of the sales force. This "how to" book is filled with the tools that agency owners and sales managers need to develop a winning sales culturemdash;and what producers need to embrace it.